## CONSOLIDATED BALANCE SHEET

## As at Dec. 31st, 2009

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $100=110+\mathbf{1 2 0}+\mathbf{1 3 0}+\mathbf{1 4 0}+\mathbf{1 5 0}$ ) | 100 |  | 377.179.027.814 | 314.074.828.678 |
| I. Cash and cash equivalents | 110 |  | 26.016.747.100 | 13.384.087.807 |
| 1. Cash | 111 | V. 01 | 26.016.747.100 | 13.384.087.807 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 226.560.443.384 | 160.545.938.386 |
| 1. Trade accounts receivables | 131 |  | 210.976.024.662 | 138.893.508.822 |
| 2. Advances to suppliers | 132 |  | 16.498.883.626 | 21.025.749.541 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 6.765.356.799 | 6.963.821.542 |
| 6. Provision for short-term bad receivables | 139 |  | (7.679.821.703) | (6.337.141.519) |
| IV. Inventories | 140 |  | 112.276.609.414 | 124.782.281.295 |
| 1. Inventories | 141 | V. 04 | 114.656.258.931 | 125.990.730.036 |
| 2. Provision for devaluation of inventories | 149 |  | (2.379.649.517) | (1.208.448.741) |
| V. Other short-term assets | 150 |  | 12.325.227.916 | 15.362.521.190 |
| 1. Short-term prepaid expenses | 151 |  | 841.703.460 | 631.167.908 |
| 2. VAT deductible | 152 |  | 866.184.325 | 3.315.094.448 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 429.117.169 | 381.437.315 |
| 4. Other short-term assets | 158 |  | 10.188.222.962 | 11.034.821.519 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 265.450.140.759 | 237.336.150.085 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 264.520.644.242 | 236.400.456.924 |
| 1. Tangible fixed assets | 221 | V. 08 | 243.409.003.396 | 214.709.369.932 |
| - Historical cost | 222 |  | 389.652.353.416 | 337.155.172.777 |
| - Accumulated depreciation | 223 |  | (146.243.350.020) | (122.445.802.845) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 13.993.267.527 | 10.766.616.327 |
| - Historical cost | 228 |  | 13.993.267.527 | 10.766.616.327 |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| - Accumulated depreciation | 229 |  |  | - |
| 4. Construction in progress expenses | 230 | V. 11 | 7.118.373.319 | 10.924.470.665 |
| III. Property investment | 240 | V. 12 |  | - |
| - Historical cost | 241 |  |  | - |
| - Accumulated depreciation (*) | 242 |  |  | - |
| IV. Long-term financial investments | 250 |  |  | - |
| 1. Investment in subsidiaries | 251 |  |  | - |
| 2. Investment in joint-venture | 252 |  |  | - |
| 3. Other long-term investments | 258 |  |  | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V.Goodwill | 260 |  |  | - |
| V. Other long-term assets | 270 |  | 929.496.517 | 935.693.161 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 929.496.517 | 935.693.161 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 268 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 280 |  | 642.629.168.573 | 551.410.978.763 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+\mathbf{3 3 0}$ ) | 300 |  | 340.175.777.913 | 278.495.689.485 |
| I. Short-term liabilities | 310 |  | 241.090.550.637 | 170.449.424.431 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 141.246.028.994 | 79.690.848.544 |
| 2. Trade accounts payable | 312 |  | 61.926.802.468 | 45.620.420.141 |
| 3. Advances from customers | 313 |  | 4.910.043.345 | 4.478.912.943 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 6.541.458.482 | 6.141.023.023 |
| 5. Payable to employees | 315 |  | 937.893.402 | 111.986.227 |
| 6. Payable expenses | 316 | V. 17 | 12.234.892.865 | 16.809.817.801 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 13.293.431.081 | 17.596.415.752 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 99.085.227.276 | 108.046.265.054 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 98.886.260.918 | 107.742.325.053 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 198.966.358 | 303.940.001 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 302.315.726.465 | 273.445.980.175 |
| I. Capital sources and funds | 410 | V. 22 | 299.871.765.448 | 270.190.043.708 |
| 1. Paid-in capital | 411 |  | 97.193.080.000 | 97.810 .680 .054 |
| 2. Capital surplus | 412 |  | 110.556.760.000 | 110.556.760.000 |
| 3. Other capital of owner | 413 |  |  | - |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| 4. Treasury stock | 414 |  | (242.200.000) | (242.200.000) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (45.727.704) | (123.790.212) |
| 7. Investment and development fund | 417 |  | 29.348.446.285 | 10.147.314.777 |
| 8. Financial reserve fund | 418 |  | 4.893.964.861 | 2.589.074.967 |
| 9. Other fund belong to owner's equity | 419 |  | 9.017.858.890 | 9.017.858.890 |
| 10. Retained profit | 420 |  | 49.129.416.266 | 40.414.178.382 |
| 11. Capital for construction work | 421 |  | 20.166 .850 | 20.166 .850 |
| II. Budget sources | 430 |  | 2.443.961.017 | 3.255.936.467 |
| 1. Bonus and welfare fund | 431 |  | 2.443.961.017 | 3.255.936.467 |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | V. 23 |  |  |
|  |  |  |  |  |
| C. BENEFITS OF MINORITIES | 500 |  | 137.664.195 | (530.690.897) |
|  |  |  | 642.629.168.573 |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 642.629.168.573 | 551.410.978.763 |

## CONSOLIDATED INCOME STATEMENT

Quarter 4/ 2009

| Items | Code | Note | Quarter 4 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 180.959.309.187 | 99.729.236.176 | 578.509.544.703 | 484.158.669.286 |
| 2. Deductions | 02 |  | 801.320.651 | 4.463.189.387 | 4.124.272.518 | 9.249.986.959 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2 )}$ | 10 |  | 180.157.988.536 | 95.266.046.789 | 574.385.272.185 | 474.908.682.327 |
| 4. Cost of goods sold | 11 | VI. 27 | 139.136.390.653 | 64.656.468.090 | 436.854.330.026 | 351.098.142.439 |
| 5. Gross profit (20=10-11) | 20 |  | 41.021.597.883 | 30.609.578.699 | 137.530.942.159 | 123.810.539.888 |
| 6. Financial incomes | 21 | VI. 26 | 1.307.659.919 | 222.684.352 | 2.337.319.141 | 1.340.933.271 |
| 7. Financial expenses | 22 | VI. 28 | 5.979.640.121 | 8.158.714.257 | 25.516.004.528 | 19.935.175.036 |
| - Include: Interest expense | 23 |  | 4.619.462.249 | 5.718.348.538 | 19.970.841.298 | 16.803.202.519 |
| 8. Selling expenses | 24 |  | 11.551.727.574 | 10.276.409.741 | 33.308.225.216 | 36.776.960.425 |
| 9. General \& administrative expenses | 25 |  | 7.761.711.736 | 5.327.666.006 | 18.508.458.926 | 17.887.507.205 |
| 10. Net operating profit (30=20 + (21-22) - (24+25) | 30 |  | 17.036.178.371 | 7.069.473.047 | 62.535.572.630 | 50.551.830.493 |
| 11. Other incomes | 31 |  | 947.531 .785 | 1.268.256.641 | 2.538.860.586 | 2.063.057.074 |
| 12. Other expenses | 32 |  | 2.065.311.434 | 185.632.903 | 3.343.981.044 | 1.936.049.376 |
| 13. Other profit (40=31-32) | 40 |  | (1.117.779.649) | 1.082.623.738 | (805.120.458) | 127.007.698 |
| 14. Profit before tax (50=30+40) | 50 |  | 15.918.398.722 | 8.152.096.785 | 61.730.452.172 | 50.678.838.191 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 920.193.731 | 329.055.512 | 4.254.496.368 | 4.581.040.312 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 14.998.204.991 | 7.823.041.273 | 57.475.955.804 | 46.097.797.879 |
| 17.1 Benefits of minorities |  |  | (9.496.035) | (19.855.069) | (33.742.229) | -16.477.301 |
| 17.2 Profit after tax of the parent company's shareholders |  |  | 15.007.701.026 | 7.842.896.342 | 57.509.698.033 | 46.114.275.180 |
| 18. EPS (*) | 70 |  | 1.544 | 968 | 5.917 | 4.743 |

## CONSOLIDATED CASH FLOW STATEMENT

Quarter 4/ 2009 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 465.211.327.156 | 398.779.917.103 |
| 2. Cash paid for supplier | 02 |  | (175.432.508.646) | (108.125.084.673) |
| 3. Cash paid for employee | 03 |  | (32.206.860.375) | (28.174.395.659) |
| 4. Cash paid for interest | 04 |  | (26.797.333.634) | (21.977.594.891) |
| 5. Cash paid for corporate income tax | 05 |  | (6.495.342.949) | (3.567.922.365) |
| 6. Other receivables | 06 |  | 17.156.882.897 | 9.035.450.503 |
| 7. Other payables | 07 |  | (83.420.705.046) | (56.036.757.122) |
| Net cash provided by (used in) operating activities | 20 |  | 158.015.459.403 | 189.933.612.896 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (8.461.662.551) | (5.513.663.574) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  |  |  |
| Net cash used in investing activities | 30 |  | (8.461.662.551) | (5.513.663.574) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  | (20.284.532) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 162.538.384.915 | 28.983.241.654 |
| 4. Cash paid to principal debt | 34 |  | (285.089.905.297) | (198.274.989.346) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (14.369.617.177) | (8.096.540.000) |
| Net cash (used in) provided by financing activities | 40 |  | (136.921.137.559) | (177.408.572.224) |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 12.632.659.293 | 7.011.377.098 |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of year | 60 |  | 13.384.087.807 | 6.372.710.709 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year ( $50+60+61$ ) | 70 |  | 26.016.747.100 | 13.384.087.807 |

